



Enterprise Asset Search

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Enterprise
Asset
Search



About EAS

Enterprise Asset Search (EAS) brings the human element to the search industry. Placing the right people in the right position with ultimate efficiency and personal attention is the cornerstone of our company.

Our higher level of personal, reliable, and effective employment and business solutions are specifically designed for the **Labels, Flexible Packaging, Package Printing, Materials, Converting Equipment, and Paper industries and their vertical markets in North America.**



Here at **EAS**, we have time-tested experience to know the best candidates in each niche and geography. Our veteran team of Search Consultants and Research Specialists possess over 40 years combined expertise in the human capital industry. We have a reputation for providing the personal touch while getting our clients the best and brightest. In addition, we are connected to those "hard to land" candidates, including those who are not motivated to respond to traditional recruiting.

Through our collective experience, we have achieved a clear understanding of what makes candidate-hires successful for clients. It starts with client partnerships and a mutual dedication and commitment to filling a position with the perfect match in a reasonable time frame. We also stress the importance of identifying what a candidate needs to accomplish on the job rather than placing sole emphasis on past experience.

We take on search projects using selective criteria. We value the time of our clients and the time it takes to get the job done. Each search begins only after there has been a clear and shared understanding of expectations and we feel **EAS** can meet your specific needs in finding the right candidate for the position.

Our vision is to be your preferred search partner and human resource hiring extension by earning your trust in our ability to find the right people for your enterprise today and into the future.



Practice Areas

EAS specializes in providing highly-effective employment and business solutions for mid-sized firms to Fortune 500 companies operating in the following industries and their vertical markets:



Labels

- Flexible Packaging
- Package Printing
- Materials:
 - Foils
 - Films
 - Polyester
 - Nylon
 - Coatings
 - Adhesives
 - Inks
- Converting Equipment
- Paper



Key People are Your #1 Asset

EAS has brought key people to some of the most successful companies, providing wealth and opportunity for both.

Professionals in demand include:

- Management
- Sales Professionals
- Marketing Professionals
- High-Level Plant Personnel



Our Proven Process

EAS is Certified in "Power Hiring"

EAS is certified in the "**Power Hiring**" methodology as developed by Lou Adler, Executive Search Consultant and Author of "*Hire with your Head: A Rational Way to Make a Gut Decision.*"

The **Power Hiring** process has been shown to dramatically **increase hiring accuracy to 80-90%** by focusing on a performance based system that virtually eliminates mistakes and allows you to hire superior performers.

POWER stands for

- P** - **Performance Profiles** - Defining Success
- O** - **Objective Evaluation** - Objective Interviews
- W** - **Wide Range Sourcing** - Treat Candidates as Customers
- E** - **Emotional Control** - Measure Performance first
- R** - **Recruiting Right** - Recruiting is marketing not selling

The many benefits of **Power Hiring** are significant and measurable:

- Minimize costly mistakes in hiring the wrong person
- Hire better by hiring top candidates
- Reduce the errors in interviewing
- Increasing hiring accuracy

EAS starts the **Power Hiring** process by working with clients in helping them develop a performance profile for each job they are looking to fill. **EAS** will then search for candidates that best fit the profile by the candidate's competency and performance ability. Performance is measured first then chemistry and personality, to make sure that past performance matches with future expectations. We only then present the best candidates that match up to the profile requirements.

EAS will make arrangements in scheduling interviews, help determine which candidate is the best fit for the job and estimate what success they might have in 3, 6, and 12 months. In addition, **EAS** conducts reference checks, education, and job verification and assists in the candidate's resignation process. We also participate in negotiations to help formulate an offer that will be acceptable to all parties.



SearchPlus

Only **EAS** offers the following mix of recruitment programs to enhance the success of your current search as well as boost future efforts. Choose a specific SearchPlus program that will suit your needs or select all of them.

Blog Talk

The new **EAS** blog service is an advanced way for us to post your job opening and help you find the leading industry players who don't respond to conventional recruiting methods or who aren't currently in the job market. Our blog page is an interactive talk page specifically designed to share thoughts and comments on the latest industry trends, headline news, and career opportunities. Participating in our talk page is great way of networking and for us to obtain the Who's Who of the industry.

Talent Scout Service

Allow us to serve as your personal talent scout **free of charge**. Using the highest level of confidentiality and professionalism, we identify potential candidates through a wide variety of sources. Through our talent scout program, your company will be automatically alerted via email or voice mail of top candidates ready for a career move and ideally suited for your company culture and industry.

Testing Services

EAS has partnered with Management Development Group, an international company that markets and administers "The Predictive Index". The PI produces results that help management predict, describe, and measure critical work-related behaviors for key positions. By partnering with Management Development Group, **EAS** is able to introduce our clients to a cost-effective scientific method for determining what candidate profile fits with the job at hand.

ClientNet

The **EAS ClientNet** is our way to enhance the search communication process and provide you with relevant information. Visit our ClientNet page to access candidate resumes, submit job openings, and view the current status of your search in progress.

